**B ORJAS Insurance and Financial Services**

Date: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Producer Name: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Address: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_CA.\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Dear Producer,

Welcome to a world of new opportunities for your Brokerage Insurance Business!!!

Borjas Insurance and Financial Services have been in the insurance brokerage business for over 25 years. We understand the challenges of starting and growing your insurance brokerage agency and that is why we have develop a variety of services to make it easy and more cost efficient for you, to start an insurance brokerage firm, and allow you to take your agency to the next level .

We are confident we can create more opportunities for you to help you to achieve your goals.

Our business Marketing and sales model is a more rapid and less expensive way to start selling right away. No more referring your business somewhere else and losing your client to the competition. You can give your client more choices and keep your client “in House”.

This program is designed to help you save time and to save you a lot of money.

Think for a moment, starting a new business can be overwhelming and expensive. Just setting up your office rent, furniture, advertising, utilities, employees, Insurance etc... We know you can spend at least $50 grand to start feeling a little comfortable and then.. How are you going to learn everything you need to learn…what if you can’t find reliable employees (this is the number 1 challenge in your agency) what if you can’t sustain your business and risking to lose everything you have put into your dream agency.

Most business owners will be happy if they can break even the first year… which means you put all your savings in your business and don’t take any money home. I don’t know about you but I am willing to work hard as long as I know I can bring money home. Should you be the king of person that wants to start your business without risking all your savings and is willing to work hard, then our marketing and sales opportunity is waiting for you.

This is how it works:

**Initial investment of just $1,500.00**

* We will give you access to a wide variety of insurance companies so you can quote & sale right away.
* We give 5 Hours System training.
* For big cases ( Earthquake, Worker’s Comp, Commercial Buildings, Shopping Malls etc) where you don’t have the experience and the knowledge we can help you with the quote and the presentation. We share the broker’s fees and the commission.

The only thing you need is a computer and your Property and casualty insurance licenses to start your business.

You don’t need employees or an office and all the expenses associated unless you want to.

**Monthly fee $399 .00**

* Give you unlimited access to all the insurance companies we represent.
* We list you in our Error & omissions policy.
* We give you access to the FSC program.
* You have access to your client’s files anytime.
* You will be the only person cross selling and servicing your clients.
* We will give you access to all Insurance and financing forms.
* We will give Full access to our Borja’s insurance Services web-site

Imagine you can start your business without risking all your families’ savings. All you need is your computer, your insurance licenses and the desire to make it work. Quoting from anywhere you are. Having a virtual office. No more big rent of employees anymore.

Starting is as simple visit us at <http://www.borjasinsurance.com/> Go under main menu important links fill out the forms and send them to us.

Call me at any time 818-362-5160

Joaquin Borja.

Owner